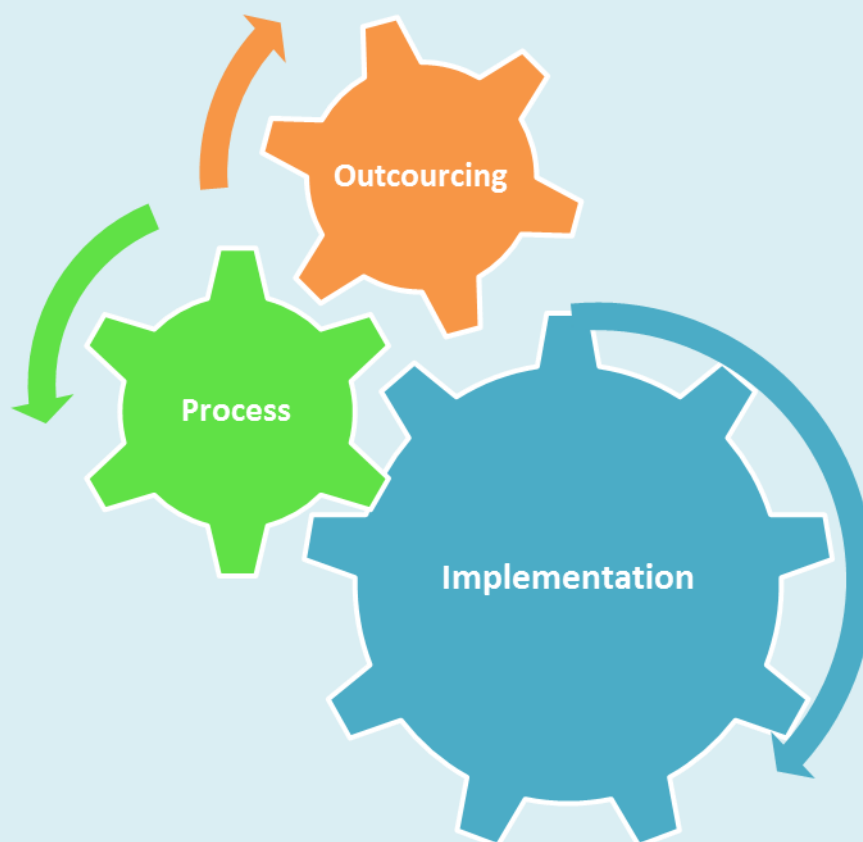




QUESTIONAIR



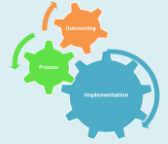
Dears,

Thank you that you agreed to complete this form for my master degree thesis. The Survey results will be obtained to my final Master degree thesis as well as represented to Young Scientist Forum of VGTU society.

Best Regards,

Gulera Atajeva

VGTU Student



LET'S START:

1. Please list which function you are outsourcing most at your company?

- ☐ Other specific
- ☐ Data bases
- ☐ Human resource
- ☐ Document & Archives
- ☐ Manufacturing
- ☐ R&D
- ☐ Marketing Operations
- ☐ Warehouse
- ☐ Logistics & Distribution
- ☐ Laws & Consulting
- ☐ Financial & Accountancy
- ☐ IT Service

3. Are you satisfied in outsourcing?

- ☐ Moderate
- ☐ Need Some Changes
- ☐ Totally
- ☐ Weak
- ☐ Dissapointed

2. Tick the reasons to outsource:

- ☐ Increase Control
- ☐ Free sources
- ☐ Faster Process
- ☐ Share risks & responsibility
- ☐ Both side motivation
- ☐ Space Management
- ☐ Quality Improvement
- ☐ Resource are not available internaly
- ☐ Improve company focus (on Core)
- ☐ Time saving
- ☐ Reduce Costs

4. What causes the biggest expenses at your company:

- ☐ Human Resource
- ☐ Manufacturing & Production
- ☐ Finanicial and audits
- ☐ Logistic
- ☐ Warehousing



5. Please rate how function is core to your company? (1 least core, 5 – core)

- Market data base
- Document & Archives
- Manufacturing
- R&D
- Marketing Operations
- Warehouse
- Logistics & Distribution
- Laws & Consulting
- Financial & Accountancy
- IT Service
- Front Office People
- Back Office People

7. Tick your plans to outsource for the 2014 year?

- Business Development
- Data bases
- Front Office People
- Back Office People
- Archives
- Regulatory
- R&D
- IT Service
- Laws & Consulting
- Warehouse

6. Please describe from 1-5 points (1 least, 5 – higher) the process performance working in outsource and pharma company?

Company Type	Fast	Flexible	Tiring	Long	Effective
Cooperation					
Outsource Company					

8. Please rate the demand for outsourcing in assumptional aspect: 1 weak - 5 high demand

Year	Rate
2006	
2007	
2008	
2009	
2010	
2011	
2012	
2013	



- Marketing Operations (Media, PR)
- Logistics & Distribution
- Financial & Accountancy
- Contract-Manufacturing

9. Please rate at each columns from 1 to 5 (1 least, 5 highest) the functions to most efficient and risk

Function	Efficiency for Business Performance	Risk Value
Business Development		
Data bases		
Front Office People		
Back Office People		
Archives		
Regulatory		
R&D		
IT Service		
Laws & Consulting		
Warehouse		
Marketing Operations (Media, PR)		
Logistics & Distribution		
Financial & Accountancy		
Contract-Manufacturing		

10. Do you agree to collaborate and answer few more direct (personal) questions after this FORM receipt?



YES/NO

Your additional comments (to share opinion)
